



# CONCORDANT®

Harmonized Customer Solutions

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CAGE: 67JG8

## Executive Summary

- Concordant specializes in Acquisition, Contracting, Information Technology, Cybersecurity, Data Science, Construction Management, and Training solutions
- Concordant is a Laramie, WY based SBA-certified **HUBZone** and **SDVOSB** company
- Concordant's clients include Federal and State agencies and commercial businesses
- Concordant is an ExtraHop reseller and certified implementation company
- Concordant has a DCAA-compliant** accounting system & is an ISO 9001:2015 certified company
- Our IDIQ contract vehicles include **Maverick**, Air Force BIM, FAA **eFAST**, and GSA MAS

## Core Competencies

### Technological and Cybersecurity Services

- Cybersecurity and Network Engineering
- Information Assurance and Assessment
- Agile Software Development
- Data Science and Data Lake Development
- Process Automation and Workflow Development

### Acquisition and Contracting Solutions

- Source Selection Advisory Services
- Acquisition Strategy, Requirements, Cost
- Contract Monitoring and Closeout

### Training

- Content Development and Delivery
- DAU-Certified Acquisition and Contracting
- Construction Admin, Testing, and Management

### Professional Services

- Construction Management
- Forum Facilitation

## Technologies



[concordant.com](http://concordant.com)



## NAICS

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|--|---|
| ✓ <b>541611</b> Admin Mgt & Gen Mgt Consulting   | ✓ <b>541511</b> Custom Computer Programming     |
| ✓ <b>237990</b> Other Heavy & Civil Construction | ✓ <b>541512</b> Computer Systems Design         |
| ✓ <b>517111</b> Wired Telecom Carriers           | ✓ <b>541513</b> Computer Facilities Mgt         |
| ✓ <b>517121</b> Telecommunications Resellers     | ✓ <b>541519</b> Other Computer Related          |
| ✓ <b>517410</b> Satellite Telecommunications     | ✓ <b>541613</b> Marketing Consulting Services   |
| ✓ <b>519290</b> Web & Other Information Services | ✓ <b>541614</b> Process Distribution Logistics  |
| ✓ <b>541199</b> All Other Legal Services         | ✓ <b>541618</b> Other Mgt Consulting Services   |
| ✓ <b>541211</b> Offices Of CPAs                  | ✓ <b>541690</b> Scientific & Tech Consulting    |
| ✓ <b>541219</b> Other Accounting Services        | ✓ <b>541990</b> Other Pro, Sci, & Tech Services |
| ✓ <b>541330</b> Engineering Services             | ✓ <b>561499</b> All Business Support Services   |
| ✓ <b>541370</b> Surveying & Mapping Services     | ✓ <b>561621</b> Security Systems Services       |
| ✓ <b>541430</b> Graphic Design Services          | ✓ <b>611420</b> Computer Training               |
| ✓ <b>541490</b> Other Specialized Design         | ✓ <b>611430</b> Professional & Mgt Dev Tng      |



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# Performance Highlights

## Cybersecurity and Information Assurance

### *Federal Aviation Administration (FAA)*

Concordant's engineers secure the FAA Emergency Operations Network ensuring uninterrupted operation of the National Airspace System, allowing positive control of 45,000 flights and 2.9 million passengers daily. Concordant cybersecurity and engineering professionals provide cybersecurity assessment and authorization, cyber security configuration management, continuous monitoring, information assurance, and network security architecture and engineering including Zero Trust Architecture development and migration and IPv6 migration, and application security support.

## Data Science

### *State of Colorado*

Data Scientists from Concordant are developing a robust and efficient data collection system for tracking and monitoring agricultural and ranching activities. Supporting the Colorado Department of Agriculture, Concordant is designing and implementing an ArcGIS-based geospatial database to house and track data from program-enrolled agricultural partners. Additionally, Concordant is developing and providing training to Colorado staff and partners on how to use and update the geodatabase.

## SharePoint, Code Testing, and Web Development

### *Department of Defense (DoD)*

Concordant supports the DoD Sexual Assault Prevention and Response Office (SAPRO) through SharePoint, code testing, and web services. Concordant performs regression testing of the Defense Sexual Assault Incident Database ensuring proper protection of extremely sensitive personal information. Concordant is creating the next generation SharePoint and web-based collaboration tool to replace the legacy Sexual Assault Prevention and Response Connect platform and executes corrective maintenance activities on SAPRO's intranet SharePoint and public facing website.

## Acquisition and Contract Administration

### *Federal Aviation Administration (FAA)*

Concordant provides enterprise acquisition, contract administration, and program management support services to the Office of Security and Hazardous Materials Safety line of business including procurements ranging in value from \$100k to over \$80M. Our acquisition support services run the full spectrum - from requirements development and validation to market research/surveys, acquisition planning, source selection, and contract administration.

## Acquisition Training

### *National Institutes of Health/National Cancer Institute (NCI)*

Concordant provides Defense Acquisition University certified, instructor-led virtual training on FARs and procurement techniques to acquisition workforce, program staff, and Contracting Officers at the NCI. Our Acquisition Professional Training program is spearheaded by PhD-level curriculum design and education experts and seasoned Subject Matter Expert instructors with more than forty years of expertise to our training delivery program. Our training is not merely transactional; it is a journey of growth and development including lectures, small-group breakout sessions, exercises, and assessments.

## Construction Program Management

### *Bureau of Reclamation*

Concordant provided Construction Program Management of the spillway modification project for the Bureau of Reclamation on Bull Lake Dam located on the Wind River Indian Reservation in Wyoming. Concordant oversaw the construction of a temporary access road for construction traffic, construction of cofferdams, construction of a new concrete spillway structure, removal of the existing spillway, and replacing the existing spillway with a section of earthen dam embankment.

## Virtual Chief Information Security Officer (vCISO)

### *Commercial Clients*

Concordant provides vCISO, architectural guidance, and implementations. We conduct thorough cybersecurity assessments using the Center for Internet Security Risk Assessment Methodology against 130 Center for Internet Security controls. Using our findings, we devise tailored security enhancement roadmaps and facilitate achieving our client's targeted security posture.

## SharePoint and Power Apps Development

### *Federal Aviation Administration (FAA)*

Concordant provides SharePoint and Power Apps development, acquisition automation, and data visualization services to five program offices and contracts. Concordant employs agile development techniques to build customized forms and workflows which automate contract execution functions such as travel and resource requests and invoicing. Concordant develops data visualization dashboards which allow users to quickly view program status across the and drill down on a program for more details.

## Acquisition and Contract Administration

### *Department of Education*

Concordant provides expert contract examiners to support procurement actions through thorough peer reviews for accuracy, compliance, and approval status. Our examiners ensure proper use of mandatory templates, verify clauses and rationales, and ensure complete Federal Procurement Data System records. We also conduct Contract Review Board readiness reviews, manage meeting scheduling and documentation, and maintain contract files in compliance with FAR and agency-specific policies.

## Acquisition and Contract Administration

### *Federal Aviation Administration (FAA)*

Concordant provides acquisition management, acquisition automation, program communication, and data visualization services to the Program Management Organization. Concordant provides acquisition support to a \$1.6 billion IDIQ Program Support Services contract which provides technical and professional services critical to operation of the National Airspace System. Concordant develops customized Acquisition tools and workflows, automating and simplifying our customer's contract monitoring functions.

## Acquisition and Contract Administration

### *Department of Veterans Affairs (VA)*

Concordant Acquisition Utilization Specialists (AUS) serve as liaisons between Contracting Offices and Program Offices at 9 VA contracting offices including the VA's Program Contracting Activity Central. AUSs perform market research, develop acquisition strategies, requirements, cost estimates, performance work statements, source selection criteria, and other pre-award documents as required. AUSs also perform post-award contract actions including contract modifications and closeouts. AUSs procure construction, medical services, leasing, supplies, and non-medical services.

## Construction Training

### *State of Utah Department of Transportation (UDOT)*

Concordant delivers professional guidance and services to revamp all construction-related training associated with UDOT Employee Development. Concordant trains employees in project lifecycle skills and new technology requirements. Concordant follows ADDIE processes to develop robust training programs that incorporate On the Job Training, formal in-person training, online training, and self-paced learning. Concordant provides instructional design, professional civil engineers content, and delivery by seasoned instructors with experience gained teaching at the National Highway Institute.

## Forum Facilitation

### *Department of Defense (DoD)*

Concordant provides expert facilitation of events ranging from specific focus policy development efforts within an individual organization to international, inter-agency summits. When our customers need an objective, fair, and efficient facilitator to guide a group to consensus, they turn to Concordant.